

WELCOME TO THE

2023

STATE OF THE PORT

WE ARE PORT CANAVERAL









WELCOME TO THE

2023

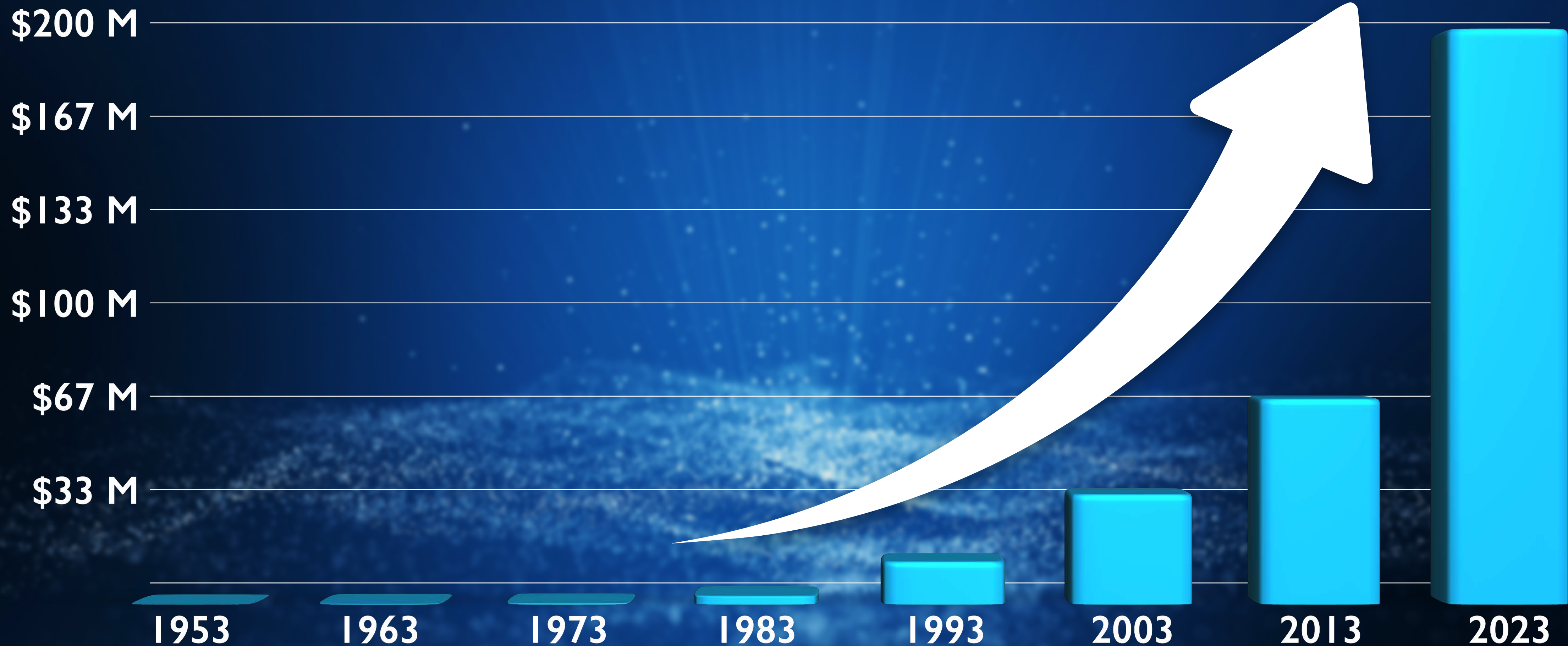
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# 70 YEARS OF GROWTH



**Total Operating Revenue 1953 - 2023**



# FY '23 REVENUE HIGHLIGHTS



CRUISE

**\$158 M**



CARGO

**\$21 M**



NON-SHIP

**\$12 M**



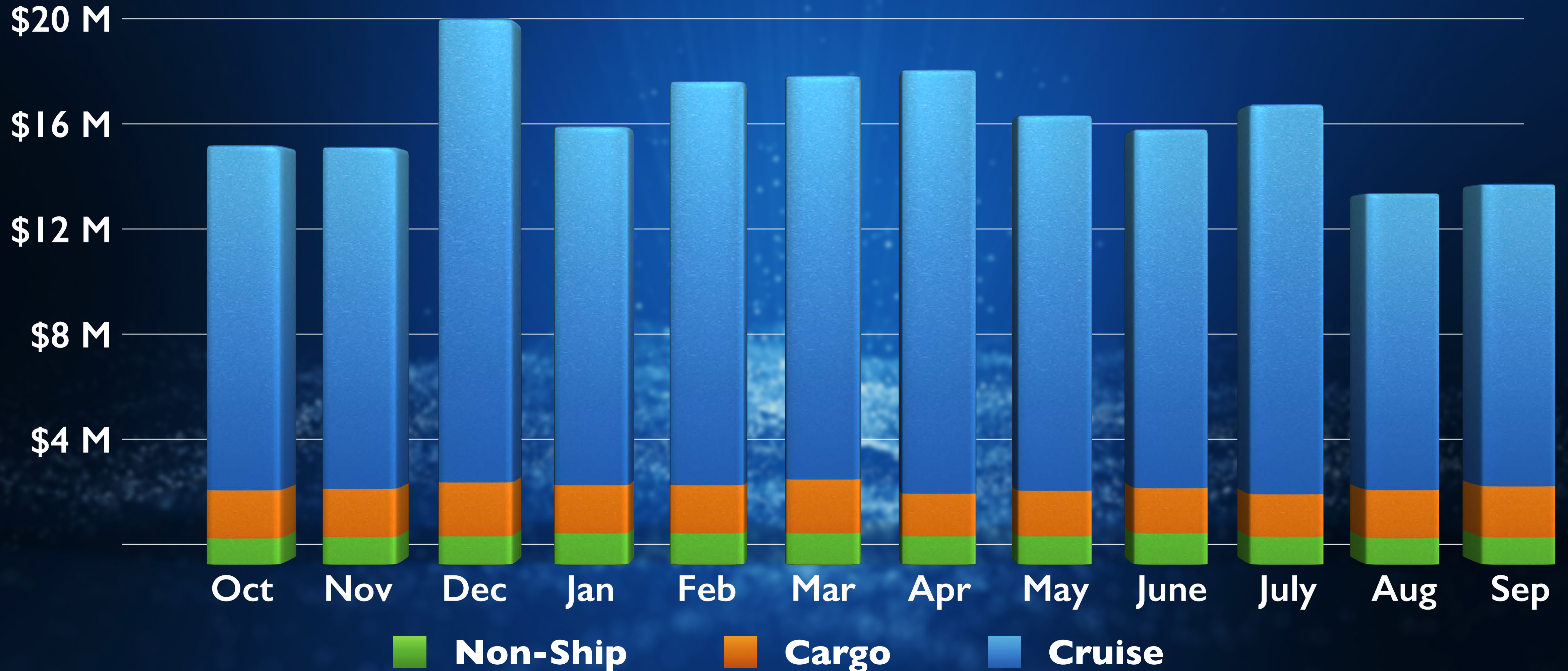
OPERATING

**\$191 M**

October 1, 2022 - September 30, 2023



# FY '23 TOTAL OPERATING REVENUE





**HOW DID WE DO IT?**



# FY '23 CRUISE HIGHLIGHTS



PASSENGERS

6.8 M



HOMEPORT SHIPS

13



SHIP CALLS

906



VEHICLES

840 K



# FY '23 CARGO HIGHLIGHTS



PETROLEUM

**3.7 M**



AGGREGATES

**1.9 M**



LUMBER

**967 K**



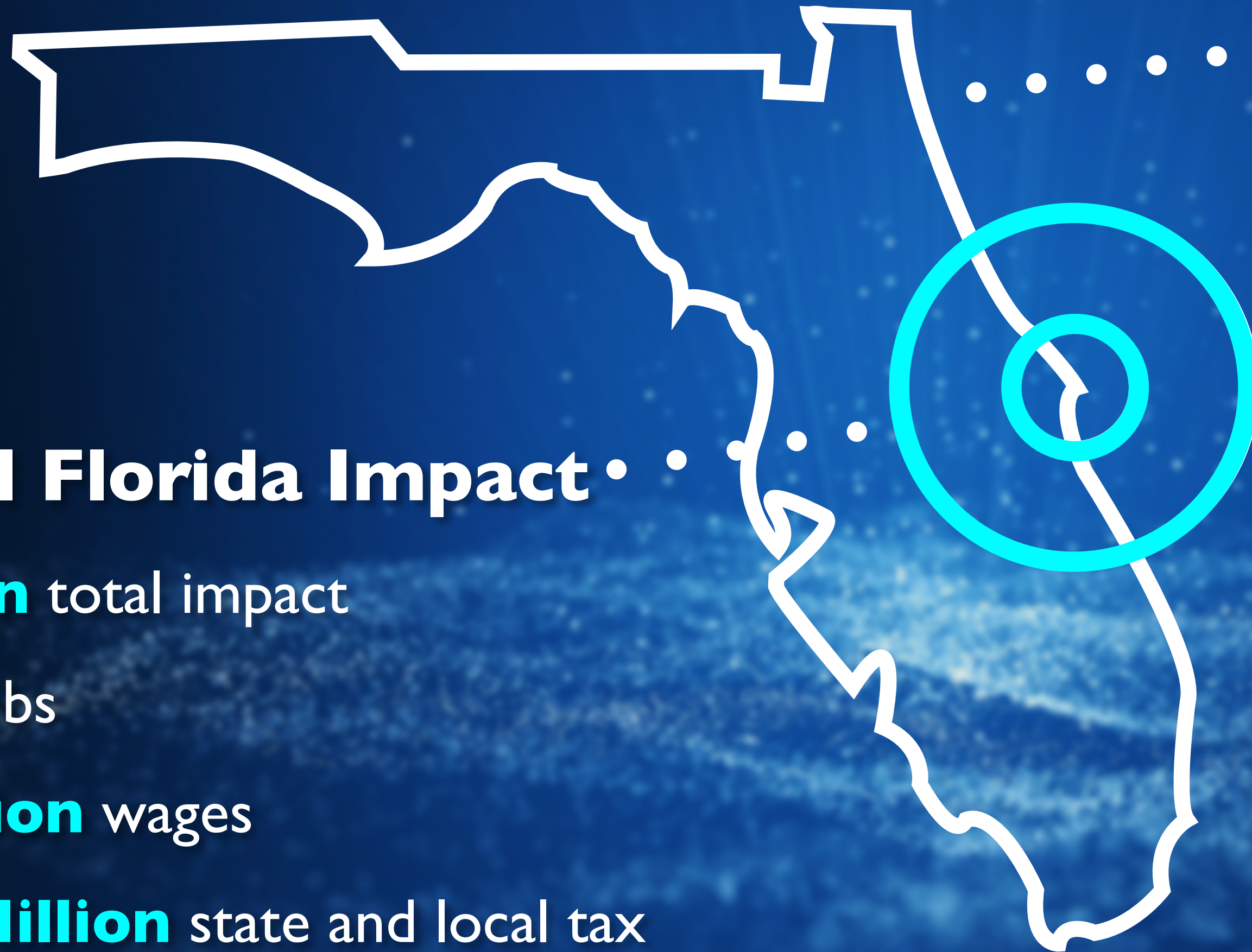
GENERAL

**533 K**

**Short Tons**



# ECONOMIC IMPACT



## State Impact

**\$6.1 Billion** total impact

**42,700** jobs

**\$2.1 Billion** wages

**\$189.5 Million** state and local tax revenues

## Central Florida Impact

**\$3 Billion** total impact

**22,729** jobs

**\$1.1 Billion** wages

**\$102.5 Million** state and local tax revenues



**WHERE ARE WE GOING?**





# FY '24 OUTLOOK



CRUISE

\$154 M



CARGO

\$21 M



NON-SHIP

\$12 M



OPERATING

\$187 M

October 1, 2023 - September 30, 2024



# FY '24 CRUISE OUTLOOK

- 13 Homeported ships
- 7.3M Multi-day passenger movements
- 913 Cruise ship calls
  - 106 Provisioning calls
- Multiple ship exchanges





# FY '24 CRUISE LINEUP



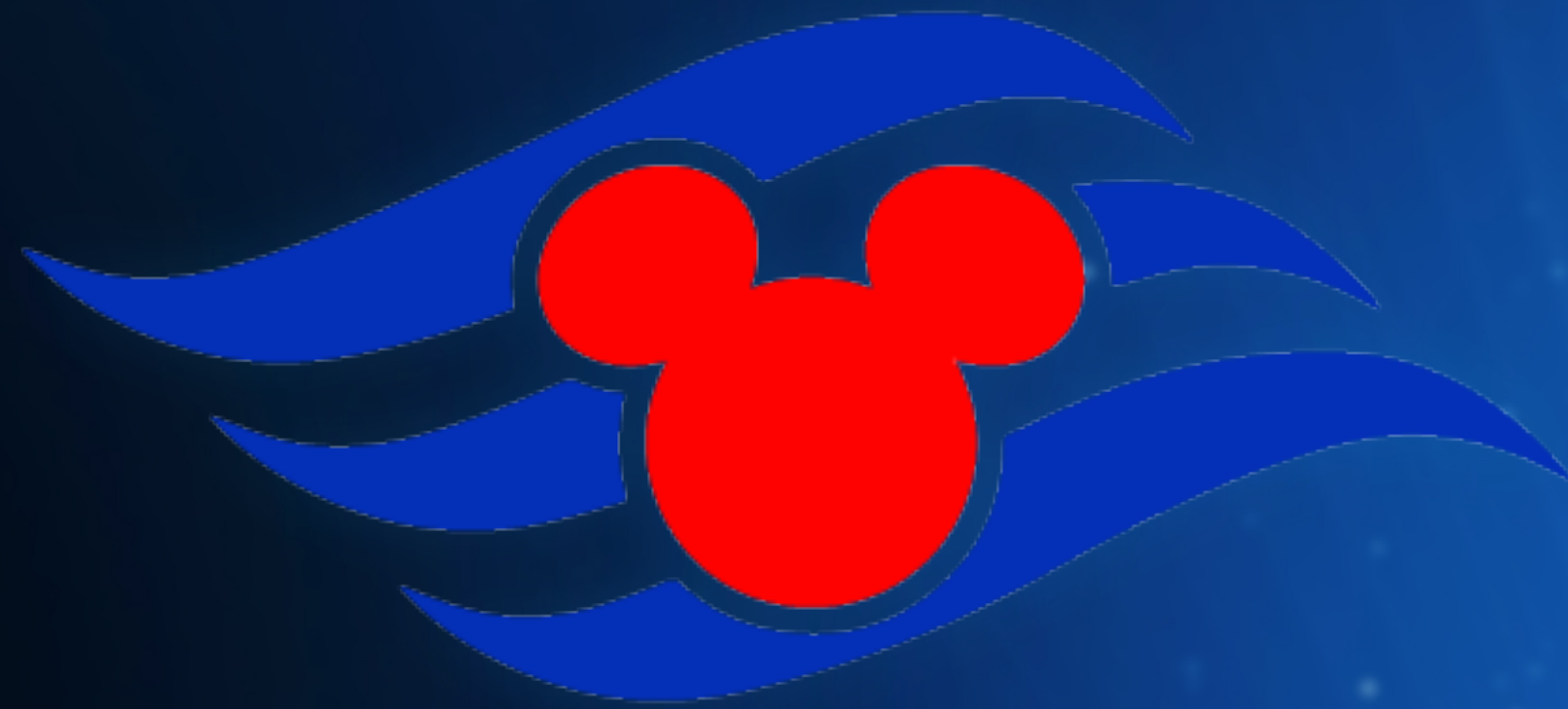
## Carnival Cruise Line

- *Carnival Freedom*
- *Carnival Liberty*
  - *Carnival Glory*
- *Carnival Mardi Gras*
- *Carnival Vista*





# FY '24 CRUISE LINEUP



## Disney Cruise Line

- *Disney Fantasy*
- *Disney Wish*





# FY '24 CRUISE LINEUP



## MSC Cruises

- *MSC Seaside*
- *MSC Seashore*





# FY '24 CRUISE LINEUP



## Norwegian Cruise Line

- *Norwegian Epic*
- *Norwegian Escape*
- *Norwegian Jade*





# FY '24 CRUISE LINEUP



## Royal Caribbean Cruise Line

- *Adventure of the Seas*
- *Independence of the Seas*
  - *Allure of the Seas*
  - *Utopia of the Seas*
- *Mariner of the Seas*
- *Wonder of the Seas*





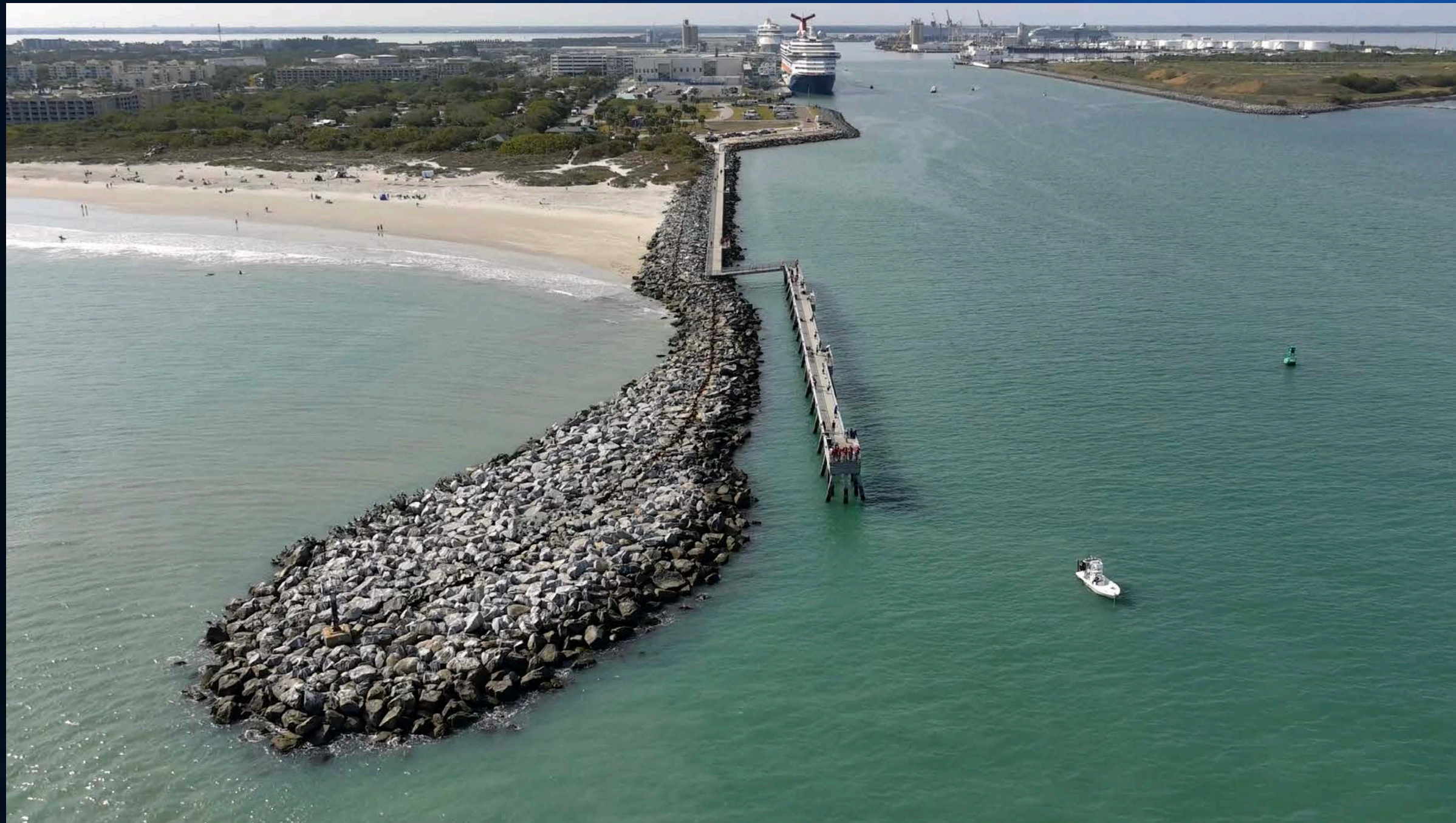
# FY '24 CARGO OUTLOOK



- Projecting steady volumes in bulk and breakbulk cargos
- Transportation fuels
- Aggregates
- Lumber
- Anticipating increased cadence in space launch recovery operations
- Optimizing berths and Port properties



# FY '24 RECREATION OUTLOOK



- Jetty Park
  - New camp store, pavilion renovations, road paving and RV site upgrades
- Brevard Zoo Aquarium
- Exploration Tower



# NEAR TERM PRIORITIES



- Continue investing in our future
- Maintain operational excellence
- Share success with our partners
- Manage growth with defined resources



# INVESTING IN OUR FUTURE

5 Year Capital Improvement Plan: **\$500 M**

## FY '24 Capital Projects

• North Cargo Berth 4 .....	<b>\$25 M</b>
• Port Wide Parking Improvements .....	<b>\$78 M</b>
• Pier Improvements .....	<b>\$12 M</b>
• Mobile Harbor Crane and Passenger Bridge Renovations .....	<b>\$11 M</b>
• Maintenance Dredging .....	<b>\$ 8 M</b>
• Recreation/Public Facilities .....	<b>\$11 M</b>
• Other .....	<b>\$37 M</b>

**Total**

**\$182 M**



# MAINTAINING EXCELLENCE

- Optimize use of cruise facilities
- Execute maintenance and upgrades in a dynamic environment
- Focus on continuous process improvement





# MANAGING CARGO GROWTH

- Cargo and space partners investing and expanding
- North Cargo Berth 4
- Replace obsolete gantry cranes with Mobile Harbor Cranes
- Deploy new technologies, improve roadways and remove barriers





# CRUISE TERMINAL 4



- Multi-user flexibility
- Southside location
- Large ship terminal
- 1,400 foot berth
- Improvements to roadways and access for all Port users



# CRUISE TERMINAL 4



- Marina district redevelopment
- Improve land use in a land-limited Port
- Elevate public appearance
- Support commercial fishing
- Consider tenants and users



# MANAGING SPACE INDUSTRY GROWTH

- Committed to supporting the industry
  - Launch and recovery operations
  - CPA charter to include space language
- Current operators are SpaceX and Blue Origin
  - Up to 10 additional operators to come
- Port Canaveral alone cannot accommodate projected maritime demand





# SPACE FLORIDA WHARF STUDY

- Space Florida completing FDOT-funded study
  - KSC, NASA, US Space Force, US Army, US Navy, Port Canaveral and LSPs
  - Identify maritime options beyond Port Canaveral
    - Federal lands and water access
    - Multiple federal agencies, land owners, users and tenants
- Final recommendations due by year end





# LONG TERM PRIORITIES



- Preserve the value of partner commitments made to Port Canaveral
- Sustain our commitment to State of Florida's priorities
- Bolster our competitive position to attract/maintain business in a global economy



**WHO ARE WE?**





# WHO ARE WE?

- We are an economic powerhouse
- We are a diverse Port with cargo, cruise, real estate, and commercial space operations
- We are recreation facilities, restaurants, boat ramps, marinas, and commercial fishing









**THANK YOU**

The image features a dark blue background with a glowing, particle-like trail that curves across the lower half. The trail is composed of many small, bright blue dots that create a sense of motion and depth. In the center of the image, the words "THANK YOU" are written in a bold, white, sans-serif font. The text is centered horizontally and stands out prominently against the blue background.



# 2023 SUPPORTING CAST AND CREW

## FEATURING

### Cargo “Supply Chain”

Heidelberg Materials

Seaport Canaveral

Ambassador Services Inc.

Morton Salt

GT USA

CPA Cargo BD and Ops

### Cruise “Going on a Cruise”

Business Development



WE HOPE YOU ENJOYED THE

2023

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